

EVENT DESCRIPTION

“Prospects and Pitfalls of Investing in Commercial and Industrial Real Estate”

Following the financial crisis, investment in commercial real estate presents attractive yields, and at the same time risks. Please join us for a discussion with Mr. Charles Klatskin, the Managing Director and Chairman of the Charles Klatskin Company, and Professor Emeritus Peter Linneman, Founding Principal of Linneman Associates and a former Director of the prestigious Zell-Lurie Real Estate Center at the Wharton School of the University of Pennsylvania, as they discuss the dynamics in the commercial and industrial real estate space and provide their reflections on the future of the industry.

Dr. Peter Linneman

Dr. Peter Linneman is the principal of Linneman Associates, the CEO and founder of American Land Fund and KL Realty, and the chief economist of NAI Global. He previously served as the Albert Sussman Professor of Real Estate, Finance, and Public Policy at the Wharton School of the University of Pennsylvania, retiring in December 2010. Dr. Linneman served as the founding chairman of Wharton's Real Estate Department, and was the Director of Wharton's Samuel Zell and Robert Lurie Real Estate Center for 13 years. He is also the founding co-editor of The Wharton Real Estate Review. Dr. Linneman has also been named one of the 100 Most Powerful People in New York Real Estate according to The New York Observer and one of the 25 Most Influential People in Commercial Real Estate by Realtor Magazine. For more than 35 years he has advised leading corporations and served on over 20 public and private boards, including serving as Chairman of Rockefeller Center Properties, where he led the successful restructuring and sale of Rockefeller Center in the mid-1990s. Dr. Linneman continues his commitment to education through his "Save A Mind, Give A Choice" educational charity for orphans and children of extreme poverty in rural Kenya. He has been married for over 40 years and is an exercise enthusiast.

Mr. Charles Klatskin

Charles Klatskin is the founder and former Managing Director of the Charles Klatskin Company, the commercial real estate brokerage, development, and management firm in New Jersey. He was also a General Partner of Forsgate Industrial Partners, which has built and owns over 9,000,000 sf of industrial property in New Jersey. Mr. Klatskin is a 1959 graduate of the Wharton School of Finance and Commerce at the University of Pennsylvania where he majored in Industrial Real Estate and Economics. In 1962, Charles Klatskin was the youngest member ever admitted into the Society of Industrial and Office Realtors (SIOR) where he has served as National Director and President of the New Jersey Chapter. In 1999 Mr. Klatskin received the Leadership Excellence Award from the Real Estate Institute of Monmouth University and in 2000 he received the Ernst & Young Entrepreneur of the Year Award for Real Estate. In May 2001 Mr. Klatskin was presented with the Lifetime Achievement Award from NAIOP.